

POPULATION & LABOR FORCE

Population of Seven
County Region: 77,860
Labor Force: 42,429
Labor Force within
50 miles: 999,479

**MAKE OUR ADVANTAGE
YOUR ADVANTAGE**

ADVANCED AGRICULTURE MANUFACTURING

Iowa and agriculture are inseparable, so it's only natural that the state, and Western Iowa specifically are leaders in advanced agriculture manufacturing. The region has a critical mass of established businesses that manufacture agricultural equipment and an entrepreneurial startup culture in this field. We also have an educational system that's focused on helping our residents

succeed in this high value sector of our economy.

Iowa is a Right-to-Work state with a well-educated and dedicated workforce. Our midwestern work ethic is legendary and a boon to employers in the area. Join other leaders in AgTech and Biosciences who experience the Western Iowa advantage every day.

COMPETITIVE WAGES

Occupation	WESTERN IOWA REGION		
	Iowa	Iowa	USA
All Production Occupations	\$18.10	\$18.43	\$18.88
Machinists	\$27.08	\$28.16	\$30.81
Welder, Cutter, Solderers, and Brazers	\$17.06	\$18.89	\$21.79
First-Line Supervisors of Production and Operating Workers	\$18.08	\$19.24	\$21.75
Engine & Other Machine Assemblers	\$18.41	\$18.90	\$21.47
Metal Workers and Plastic Workers, All Other	\$27.59	\$19.27	\$18.35
Average All Occupations	\$21.87	\$22.71	\$25.38

Source: EMSI 2020

Employers	Industry	Employees in WIAD Region
Deere & Company	Ag Equipment	100-150
Puck Custom Enterprises	Manure Application Equipment	55-99
Bauer Built Manufacturing, Inc	Ag Manufacturing	25-49
Accu Steel	Fabric Coverall Buildings	1-24
Applegate Livestock Equipment	Livestock Fencing	1-24
Frehse Manufacturing	Ag Equipment	1-24

THE WORKFORCE ADVANTAGE

Nearly 1,000 people are employed in AgTech Manufacturing in Western Iowa. Their expertise extends to sectors that include: agriculture, construction and mining machinery manufacturing; boiler, tank and shipping container manufacturing, plastics product Manufacturing, other nonmetallic mineral product manufacturing, industrial machinery manufacturing, and metalworking machinery manufacturing.

OUR EDUCATION ADVANTAGE

Our well-prepared workforce is the product of an excellent educational system. Three area community colleges, including Des Moines Area Community College, Western Iowa Tech Community College, and Iowa Central Community College, offer associates degrees, certificates and many other industry-specific training programs to prepare students for the work of today and tomorrow.

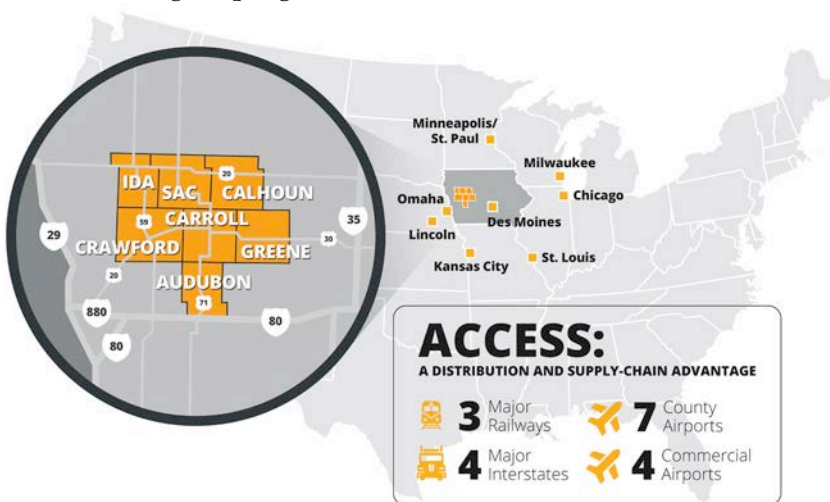
Western Iowa Tech CC

- Agribusiness Technology
- Agriculture
- Agriculture Management
- Electromechanical Specialist & Technician
- Industrial, Production, and Qualified Welding & Welding Technology
- Mechanical Engineering Technology
- Maintenance Advanced Certificate

Des Moines Area CC

- Advanced Manufacturing Technology
- Agribusiness
- Biotechnology
- Horticulture
- Sales, Distribution, & Marketing Operations
- Tool & Die Making
- Wastewater Treatment
- Welding

In addition, Buena Vista University and the University of Northern Iowa provide advanced degrees. Nearby, Iowa State University and the University of Iowa both have world-renowned undergraduate and graduate agricultural and food science degree programs.



OUR ACCESS ADVANTAGE

Western Iowa is at the center of it all. Located at the crossroads of I-80 and I-35, we're served by four interstate highways with excellent air and rail infrastructure. It's easy for companies in Western Iowa to get goods to market from coast to coast, giving them a distribution and supply-chain advantage.



THE TAX ADVANTAGES

- No Sales and Use Tax on Machinery & Equipment Purchases
- No property tax on new industrial machinery and business equipment
- No personal property tax, including corporate inventories of goods-in-process, raw materials, and salable goods.
- Iowa Corporate Income Tax
 - 50% deductibility of federal taxes from Iowa corporate income
 - Single-factor, non-unitary based only on the percentage of total sales income within the state
 - Iowa corporate income tax may be reduced or eliminated by the New Jobs Tax Credit
- Research and Development Tax Credit for increasing research activities: up to 6.5% of company's allotted share of qualifying research expenditures in Iowa.

Contact Western Iowa Advantage today:

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Western Iowa Advantage

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